

# Illinois Department of Commerce and Economic Opportunity

## Small Business Office Report for April

	April	CY07	FY07	HISTORICAL TO DATE	TOTALS 03-TO DATE
<b>Total SBDC Network Customers Served</b>	3,889	12,173	32,675	605,728	172,703
<b>SBDC Customers Served (all activities)</b>					
SBDC Clients Counseled: (One time)	1,037	2,776	4,952	173,861	29,043
SBDC Counseling Hours: (One time)	2,153	9,655	14,103	220,011	66,620
SBDC Clients Counseled: (Continuous)	407	1,793	3,746	93,729	22,448
SBDC Counseling Hours: (Continuous)	2,352	13,435	38,366	730,435	248,093
Total SBDC Clients Counseled:	1,444	4,569	8,698	267,590	51,491
Total SBDC Counseling Hours:	4,505	23,090	52,469	950,446	314,713
Average Hours Per Case:	3.12	5.05	6.03	3.55	
SBDC Training Attendees:	1,705	4,982	17,959	281,226	93,264
Minority Clients Counseled: (all sessions)	359	1,175	2,300	41,050	13,032
Minority Training Attendees:	361	972	2,389	48,463	15,157
Women Clients Counseled: (all sessions)	462	1,631	3,184	74,705	18,967
Women Training Attendees:	621	2,111	5,704	110,715	33,829
<b>Procurement Technical Assistance Centers</b>					
PTAC Clients Counseled	305	1,041	1,643	9,545	8,201
Initial PTAC Counseling Sessions	42	193	491	17,224	2,695
All PTAC Counseling Sessions	537	2,782	6,439	34,216	26,347
Total PTAC Counseling Hours:	665	3,658	8,562	46,634	36,774
Average Hours Per Case:	2	4	5		22
Total PTAC Clients Trained:	393	1,388	3,884	30,143	17,052
Minority Businesses Counseled: (all sessic	159	831	2,162	30,128	6,726
Women Businesses Counseled: (all sessic	201	945	2,060	33,374	9,179
<b>Economic Impact of Assistance Provided:</b>					
SBDC Jobs Created:	166	768	2,593	59,865	13,235
SBDC Jobs Retained:	177	755	2,856	74,333	19,774
SBDC Total Loans Secured:	22	150	420	7,871	1,997
SBDC Loan Dollars Assisted: \$	\$2,697,105	\$25,951,619	\$91,225,480	\$1,331,631,322	\$374,641,230
SBDC Total Non Debt Financing:	45	167	486	2,931	2,287
SBDC Non Debt Financing: \$	\$1,313,703	\$10,399,559	\$45,992,684	\$264,431,672	\$186,721,471
SBDC New Business Starts:	23	105	307	9,323	1,703
SBDC Existing Business Expansions:	12	34	129	3,541	690
PTAC Jobs Created:	63	337	528	9,682	2,948
PTAC Jobs Retained:	219	493	1,855	29,104	7,825
PTAC Contracts Assisted:	213	62	1,571	40,757	9,629
PTAC Contract \$ Assisted:	\$53,377,351	\$128,247,787	\$546,261,665	\$4,837,287,770	\$2,097,924,670
ITC Sales Assisted: \$	\$0	\$43,384,197	\$91,084,915	\$855,309,519	\$452,381,193
NOC Sales Assisted: \$	\$55,000	\$555,000	\$29,454,835	\$289,029,135	\$187,728,966
<b>First Stop:</b>					
Start up Kits:	337	1,497	3,510	74,524	24,009
Regulatory / Assistance Information:	1,202	5,275	13,897	175,384	80,199
<b>Office of Regulatory Assistance:</b>					
Draft Regulations Reviewed:	24	157	322	8,612	1,703
Draft Regulations Commented On:	8	32	82	1,122	405
<b>Environmental Assistance Program:</b>					
Total Businesses Assisted:	36	676	1,372	113,434	6,279
Total Helpline Calls Received:	34	188	496	10,387	10,435

**Illinois Department of Commerce and Economic Opportunity**  
**Small Business Office Report for April**  
**Breakdown of Funding Sources**

	April	CY07	FY06	HISTORICAL TOTALS TO DATE	TOTALS 03-TO DATE
<b>International Trade Center Clients Served:</b>					
ITC Clients Counseled:(One Time)	112	124	199	3,065	1,436
ITC Clients Counseled: (Continuous)	27	182	398	4,902	2,012
Total ITC Clients Counseled:	139	306	597	8,738	3,448
Total ITC Counseling Hours:	360	1,464	4,874	41,758	29,867
Average Hours Per Case	3	5	8		41
ITC Clients Trained:	39	121	483	10,978	3,677
Minority Clients Counseled: (all sessions)	4	17	49	457	346
Women Clients Counseled: (all sessions)	13	31	67	560	416
ITC Jobs Created	0	68	107	686	441
ITC Jobs Retained	2	48	293	1,810	814
<b>Nafta Opportunity Trade Center Clients Served:</b>					
NOC Clients Counseled:(One Time)	21	54	91	1,195	667
NOC Clients Counseled: (Continuous)	21	61	153	1,861	1,027
Total NOC Clients Counseled:	42	115	244	3,056	1,694
Total NOC Counseling Hours:	171	601	2,108	17,238	13,697
Average Hours Per Case	4	5	9		40
NOC Clients Trained:	38	71	185	4,676	3,462
Minority Clients Counseled: (all sessions)	1	7	13	120	93
Women Clients Counseled: (all sessions)	3	14	29	273	211
NOC Jobs Created	0	0	10	367	314
NOC Jobs Retained	0	0	111	1,504	1,048
<b>SBDC Day Care Center Clients Served:</b>					
Day Care Clients Counseled:(One time)	1	14	20	246	177
Day Care Clients Counseled: (Continuous)	0	0	1	157	86
Total Day Care Clients Counseled	1	14	21	403	263
Total Day Care Counseling Hours	5	71	103	1,231	778
Average Hours Per Case	5	0	5	3	8
Day Care Clients Trained	152	152	245	4,470	3,088
Minority Clients Counseled (all sessions)	1	10	16	231	153
Women Clients Counseled (all sessions)	1	12	16	350	216